



2018

01 February: Arusha (Tanzania): Spotlight on East Africa: Afternoon and Evening session targeting Arusha-based Travel Agents & Tour Operators selling Inter-regional Travel. **Investment:** USD450

13 - 14 February: Lusaka (Zambia): Spotlight TravelExpo (Africa & Overseas Destinations): Evening networking party for top Travel Agents. Morning workshop session. **Investment:** ZAR7,900 / USD575

15 - 16 February: Harare (Zimbabwe): Spotlight Travel Workshop (Africa & Overseas Destinations): Evening networking party for top Travel Agents. Morning workshop session. **Investment:** ZAR7,900 / USD575

09 - 12 April: Spotlight Central & Eastern Europe Roadshow: Prague (Czech Republic); Warsaw (Poland); Bucharest (Romania): Promoting outbound travel from Central & Eastern European countries to Africa & Indian Ocean Islands. One session per city (10 April - (Prague (Czech Republic); 11 April - Warsaw (Poland) & 12 April Bucharest (Romania)). **Investment:** EUR3,390 (EUR2,900 plus 3 nights accommodation EUR490)

24 & 25 April: Gaborone (Botswana): Spotlight Travel Workshops (Africa & Overseas Destinations): Promoting outbound travel from Gaborone to Botswana, Rest of Africa & Overseas Destinations. Evening cocktail party for top Travel Agents and 1 morning workshop session. **Investment:** USD/500/ZAR6,500

20 June: Luanda (Angola): Spotlight TravelExpo (Africa & Overseas Destinations): Promoting outbound travel from Luanda to Angola, Rest of Africa & Overseas Destinations. One morning workshop session. **Investment:** USD975/ZAR13,650

02 & 03 July: Addis Ababa (Ethiopia): Spotlight TravelExpo (Africa & Overseas Destinations): Promoting Outbound Travel from Addis Ababa to Ethiopia, Rest of Africa & Overseas Destinations. Evening Cocktail Party for top Travel Agents and one morning workshop session. **Investment:** ZAR10,150/USD850

04 - 06 July: Nairobi (Kenya): Spotlight TravelExpo (Africa & Overseas Destinations): Promoting Outbound Travel from Nairobi to Kenya, Rest of Africa & Overseas Destinations. Evening Cocktail Party for top Travel Agents and two morning workshop sessions (Westlands & Upperhill). **Investment:** ZAR20,300 /USD1,400

20 - 22 November: Spotlight Nordics Roadshow: Oslo (Norway); Stockholm (Sweden) & Copenhagen (Denmark): Promoting outbound travel from Nordic Countries to Africa & Indian Ocean Islands. One session per city. **Investment:** EUR3,885 for all four workshops (EUR3,200 plus EUR 685 for 4 nights hotel accommodation)

**DATES ARE SUBJECT TO CHANGE AND COSTS ARE PROVISIONAL
PLEASE NOTE: All quoted costs are excluding VAT – where applicable**

**RAND / DOLLAR / EURO EXCHANGE RATES DISCLAIMER
Houston Travel Marketing Services reserves the right to increase the Rand cost of the
workshops due to fluctuations in the exchange rates.**



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We would ...

- ...like to exhibit at the following workshops
- ...like more information on the following workshops:

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COMPANY NAME (to appear on the Invoice): _____

CONTACT PERSON: _____

POSTAL ADDRESS: _____

E-Mail: _____

Tel: _____ **Fax:** _____

I accept the Terms and Conditions as listed on the website: www.houstonmarketing.co.za/spotlight-workshops/terms-conditions/

SIGNED: _____

